

FINANCIAL Report*

BALANCE SHEET

Assets	2019	2020
Loans	18,427,095	17,064,922
Allowance for loan losses	(153,430)	(131,874)
Cash	3,733,495	8,340,637
Investments	23,641,570	29,988,570
Land & Building	418,489	394,019
Other Assets	752,730	849,816
TOTAL	46,819,949	56,506,090

Liabilities

Members Shares	23,909,363	30,040,835
Share Drafts	4,694,291	6,579,815
Health Savings Accounts	1,035,319	1,151,384
Share Certificates	3,618,500	4,504,500
Money Market Savings	9,001,086	9,458,567
Reserves	577,150	577,150
Undivided Earnings	3,888,010	4,100,432
Interest & Accounts Payable	96,230	93,407
TOTAL	46,819,949	56,506,090

STATEMENT OF INCOME & EXPENSES

Income

Interest on Loans	930,761	862,225
Income from Investments	611,842	528,776
Other Income	332,663	294,048
TOTAL	1,875,266	1,685,049

Expenses

Employee Compensation & Benefits	625,908	647,526
Cost of Space	73,988	71,946
Office Operations	89,247	89,962
Professional & Outside Services	141,795	172,608
Other Expenses	519,299	376,819
TOTAL	1,450,237	1,358,861

Net Earnings (before Dividends)	425,029	326,188
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Distribution of Earnings

Reserves	0	0
Dividends	149,369	113,765
Undivided Surplus	275,660	212,423

*As of December 31, 2020

Credit Committee Report*

TYPE OF LOAN.....	QUANTITY
Signature Loans.....	51
Classroom Cash.....	1
Savers Loan.....	0
Co-maker Loans.....	24
Chattel.....	133
Home Equity Loans.....	23
Home Equity Lines of Credit.....	18
Mortgage Express.....	5
1st Mortgage.....	3
Shares Pledged.....	1
Visa Classic Credit Cards - Lines of Credit.....	19
Visa Platinum Credit Cards - Lines of Credit.....	5
TOTAL.....	283

Loans Rejected.....	48
Other.....	17
(Counteroffers, members changed their mind, approved not disbursed)	

Respectfully submitted,
Joan M. Targonski

*For the year January 1 - December 31, 2020

BOARD OF DIRECTORS

Jack Kertenis III
President

Pamela I. Babut
Vice President

Lori Triba
Treasurer

Abbey Kane
Secretary

Karen Jones
Chairperson - Supervisory Committee

Joan M. Targonski
Chairperson - Credit Committee

DIRECTORS

Elisabeth Corbo-Vogler
Oletha Walker
Eleanor Roberts
Dennis Gragnolati

CREDIT COMMITTEE MEMBERS

Edmond K. Drumm, Jr.
Betsy Slayton

SUPERVISORY COMMITTEE MEMBERS

William Elrick
Myrijam Meserve

Tobacco Valley Teachers Federal Credit Union

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www.tvtfcu.org



2020 ANNUAL REPORT



An educated choice

President's Message

This has been an unusual and challenging year for everyone. TVTFCU was able to withstand the craziness and continue to help our members, thanks to the hard work and resilience of management and staff.

The lobby was closed early in the year, enabling the credit union to adapt protocols and changes to the lobby to allow for the safety of our members and staff when the lobby would reopen. The drive through window remained open, and along with virtual branch enabled members to still conduct their financial business. Provisions were made to make and complete loan transactions in a manner safe to members and staff, e-sign or by appointment.

The lobby reopened for a short period but was closed again with the surge of new cases around the holidays. Safety of members and staff were the prime consideration in all decisions to open or close the lobby. The drive through remained open throughout the whole time. Business was able to continue because of this, virtual branch, as well as e-sign and appointments for loan processing.

Thanks to the dedicated and loyal management and staff for all your hard work, effort, and resilience during these trying times. TVTFCU has continued to prosper and provide assistance with members financial needs.

Thanks to the volunteer directors for your patience and persistence throughout the phone conference and Zoom meetings. Thank you also to the volunteers serving on the credit and supervisory committees. Your hard work is recognized and very much appreciated.

Respectfully submitted,

Jack Kertenis III
President, Board of Directors

Manager's Message

Early 2020 started off like any other year, then suddenly turned into a global pandemic as COVID-19 swept rapidly around the world. We here at the credit union, like you, were faced with numerous challenges both on a professional and personal level. I am extremely grateful that my team of "financial first responders" collectively and positively pivoted and adapted to the many changes and challenges we were up against. Our main goal and primary focus were to continue to serve our membership, though in a "new" way, while supporting our core mission of delivering personalized, competitive and high-quality service.

Despite-the-fact that we were challenged against the chaos of a pandemic and a near-total economic shutdown, the credit union continued to be financially strong. The 2020 year closed out with \$56,505,832 in assets representing a 20% annual growth. Net worth ratio remained strong at 8.3%.

As a result of the pandemic, many members began utilizing our online digital platform to access and transact on their accounts 24/7. We continued to offer various loan specials throughout the year to assist members with all their borrowing needs. We happily helped members who were financially impacted from the pandemic by offering a 90-day forbearance on 1st mortgage loans and a skip-two-payments option on equity and consumer loans.

I want to thank you, our members, for your patience and understanding as we continue to adapt to the "new normal". As always, I value your thoughts, opinions and ideas to help us better serve your financial needs.

In conclusion, I recognize and appreciate the dedication and hard work of my staff. I also acknowledge the loyalty and commitment of our volunteer Board of Directors and Committee Members.

Respectfully submitted,

Lori Triba
Manager/CEO

Supervisory Committee Report

This year was VERY unusual because of Covid-19. The rapid spread of the virus caused the Governor to close the state beginning in March. This meant that in-person visits to the credit union were not allowed; so some monthly supervisory tasks were done over the phone or through email. A member of the Supervisory Committee did come through the drive-thru teller once a month to review and sign the closed account letters.

The Supervisory Committee met with NCUA's examiner in March to discuss the business of the Supervisory Committee as well as the professionalism of the credit union staff. The recommendations of the NCUA auditors are taken seriously by the Supervisory Committee and it works with the staff to implement any mandated findings. No findings were identified in this examination.

This year Bailey Scarano Certified Public Accountants conducted a Full-Opinion Audit versus a Supervisory Audit. The credit union is in year two of its three-year contract with the accounting firm.

Each month the Supervisory Committee reviews all accounts closed and verifies by mail the specifics of each closure. Transparency and accountability are strong qualities that the employees of TVTFCU embody, and this is reflected through our continued membership growth.

The Supervisory Committee members make every effort to familiarize themselves with everyday routines as well as all changes and/or modifications implemented by the credit union. A few of the procedures and tasks reviewed this year were: conduct the S.A.F.E. Act review, go over the New Employee Onboarding Checklist, review the state report for Abandoned Property and review employee training on Information Security as well as Sexual Harassment, mandated by the State of CT.

The management and member service representatives are always cooperative and ready to explain and review all procedures. They answer all questions professionally and knowledgeably.

Our manager, Lori Triba, and assistant manager, Christine White, as well as the dedicated employees, make TVTFCU a first-class financial institution.

Respectfully submitted,

Karen M. Jones
Chairperson, Supervisory Committee