

# FINANCIAL Report\*

## BALANCE SHEET

Assets	2018	2019
Loans	17,180,626	18,427,095
Allowance for loan losses	(60,493)	(153,430)
Cash	3,754,887	3,733,495
Investments	23,091,570	23,641,570
Land & Building	442,958	418,489
Other Assets	775,896	752,730
<b>TOTAL</b>	<b>45,185,444</b>	<b>46,819,949</b>

## Liabilities

Members Shares	22,423,893	23,909,363
Share Drafts	6,008,982	4,694,291
Health Savings Accounts	972,811	1,035,319
Share Certificates	2,408,500	3,618,500
Money Market Savings	9,079,487	9,001,086
Reserves	577,150	577,150
Undivided Earnings	3,612,350	3,888,010
Interest & Accounts Payable	102,271	96,230
<b>TOTAL</b>	<b>45,185,444</b>	<b>46,819,949</b>

## STATEMENT OF INCOME & EXPENSES

Income	2018	2019
Interest on Loans	896,192	930,761
Income from Investments	509,517	611,842
Other Income	360,863	332,663
<b>TOTAL</b>	<b>1,766,572</b>	<b>1,875,266</b>

## Expenses

Employee Compensation & Benefits	589,853	625,908
Cost of Space	72,388	73,988
Office Operations	84,688	89,247
Professional & Outside Services	145,652	141,795
Other Expenses	416,043	519,299
<b>TOTAL</b>	<b>1,308,624</b>	<b>1,450,237</b>

Net Earnings (before Dividends)	457,948	425,029
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## Distribution of Earnings

Reserves	0	0
Dividends	85,816	149,369
Undivided Surplus	372,132	275,660

\*As of December 31, 2019

# Credit Committee Report\*

TYPE OF LOAN.....	QUANTITY
Signature Loans.....	79
Classroom Cash.....	1
Savers Loan.....	0
Co-maker Loans.....	25
Chattel.....	178
Home Equity Loans.....	32
Home Equity Lines of Credit.....	7
Mortgage Express.....	14
1st Mortgage.....	2
Shares Pledged.....	0
Visa Classic Credit Cards - Lines of Credit.....	25
Visa Platinum Credit Cards - Lines of Credit.....	11
<b>TOTAL.....</b>	<b>374</b>

Loans Rejected.....	62
Other.....	20
(Counteroffers, members changed their mind, approved not disbursed)	

Respectfully submitted,  
Joan M. Targonski

\*For the year January 1 - December 31, 2019

## BOARD OF DIRECTORS

Jack Kertenis III  
*President*

Pamela I. Babut  
*Vice President*

Lori Triba  
*Treasurer*

Abbey Kane  
*Secretary*

Karen Jones  
*Chairperson - Supervisory Committee*

Joan M. Targonski  
*Chairperson - Credit Committee*

## DIRECTORS

Elisabeth Corbo-Vogler  
Oletha Walker  
Eleanor Roberts  
Dennis Gagnolati

## CREDIT COMMITTEE MEMBERS

Edmond K. Drumm, Jr.  
Betsy Slayton

## SUPERVISORY COMMITTEE MEMBERS

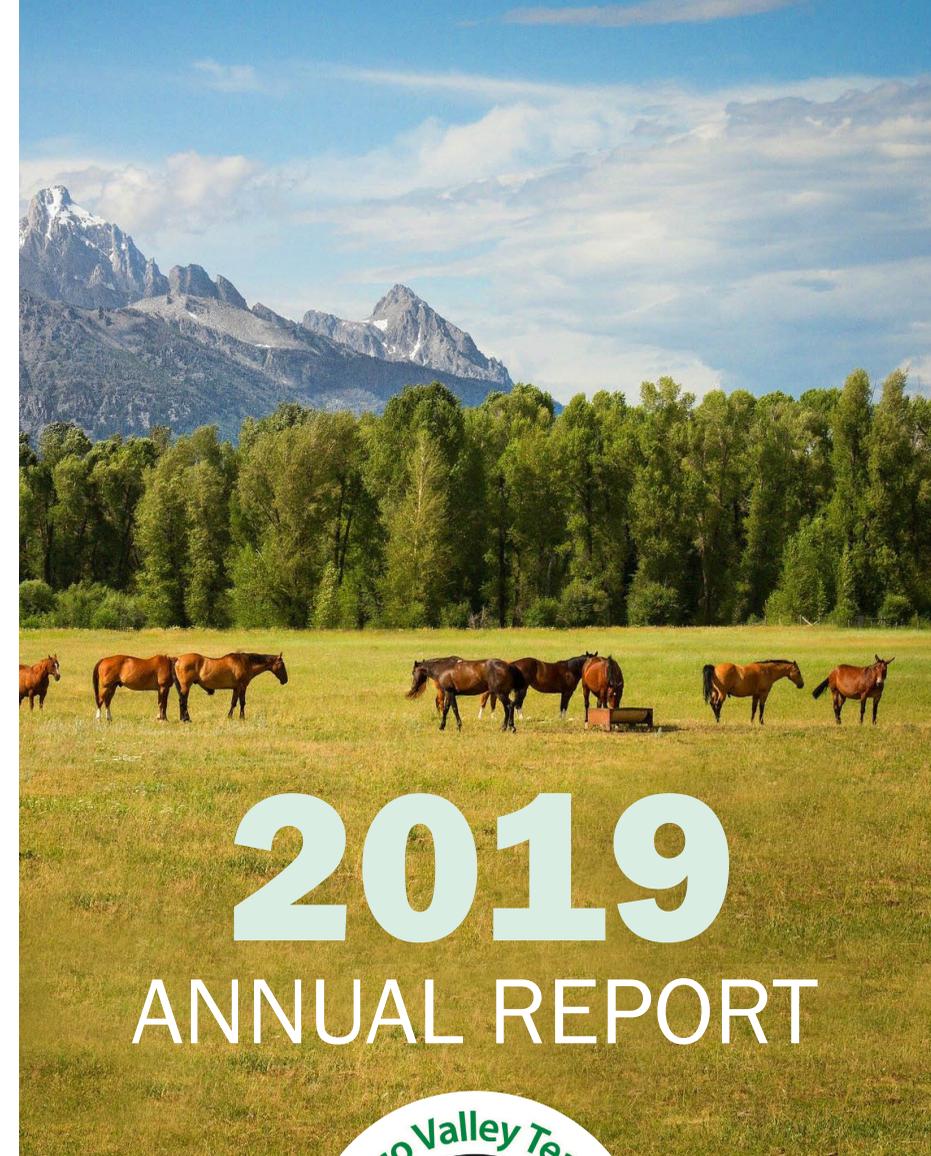
William Elrick  
Myrijam Meserve

## Tobacco Valley Teachers Federal Credit Union

182 South Road, Enfield, CT 06082

860-253-4780 or 800-749-8305

www.tvtfcu.org



# 2019 ANNUAL REPORT



An educated choice

# President's Message

Tobacco Valley Teachers Federal Credit Union had a successful and prosperous year in 2019, thanks to our dedicated, loyal, and hardworking management team. Thanks also to our professional, courteous and knowledgeable staff for making this possible.

The credit union continues to provide safe and secure services such as direct deposit, virtual branch (online banking), online bill pay, and our mobile app. These services and others are for your convenience, and to better assist you, with your financial needs. Safety and security always remain high priorities.

Remote check deposit, CUMoney prepaid reloadable Visa cards, Investment Guidance Center and a 15-year repayment term on Mortgage Express loans were implemented this past year. As we enter a new decade, we'll continue to research new products and services that would be beneficial for our members.

Our friendly staff is available to provide you with more information about any of our services, or visit our website [www.tvtfcu.org](http://www.tvtfcu.org). Thank you to all committee volunteers for your dedication, loyalty and hard work. Thank you, Board of Directors, for your dedication and hard work. Thank you again to the management team, member service reps, and all staff for living up to our motto:

**“Not for profit, but for service.”**

Respectfully submitted,

Jack Kertenis III  
*President, Board of Directors*

# Manager's Message

Tobacco Valley Teachers Federal Credit Union continues to be a safe and sound financial institution. Once again, we received a 5-star rating from BauerFinancial, recognized as one of the strongest financial institutions in the country. The 2019 year closed-out with \$46,819,217 in assets, an annual growth rate of 3.6%. The credit union grew its loan portfolio by 7.25% over the previous year. We maintained our strong capital with a net worth ratio of 9.54% and proudly served 3944 members.

Various loan specials were offered throughout the year to assist members with their borrowing needs. All members that financed a vehicle with the credit union, during our spring auto loan special, received a car-wash bucket full of car cleaning supplies. Our Mortgage Express Loan Special was very successful for those looking to refinance their mortgage(s) without the added expense of closing costs. For the savers, many members took advantage of our share certificate special. Remote check deposit was successfully implemented early 2019 as many members expressed great interest from a recent survey.

Tobacco Valley Teachers FCU recognizes the importance of community involvement and values the credit union philosophy of **“people helping people”**. We proudly sponsored many local and national charity campaigns throughout the year and can't thank our members enough for their generous donations.

The board of directors and employees devoted considerable time collaborating in a Strategic Planning Session implementing long-term visions as we move into a new decade. After much discussion and consideration, a new credit union mission statement was also created:

**“Tobacco Valley Teachers Federal Credit Union is a member-owned financial institution committed to providing products and services to meet each member's financial needs. We pledge to deliver personalized, competitive and high-quality service.”**

In conclusion, I sincerely want to thank you, our member, for your loyalty and for allowing Tobacco Valley Teachers Federal Credit Union to serve your financial needs. Thank you to my team of dedicated employees, who provide you with the professional and personalized service you deserve. Lastly, I greatly appreciate the commitment and support of our volunteer Board of Directors, Supervisory Committee and Credit Committee.

Respectfully submitted,

Lori Triba  
*Manager/CEO*

# Supervisory Committee Report

Supervisory Committee member Joseph Occhiuti resigned in April, and Myrijam Meserve was appointed to complete his term. The Supervisory Committee continues its monthly visits to the credit union to perform recommended audits by NCUA. We continue to audit the day-to-day management and the professionalism of the management and staff. The Supervisory Committee reviews the recommendations of the NCUA auditors and implements its mandated findings. This year, the credit union reviewed proposed audit contracts for one, two and three years from Bailey Scarano Certified Public Accountants. The Supervisory Committee recommended the three-year contact.

Each month the Supervisory Committee reviews all accounts closed and verifies by mail the specifics of each closure. Transparency and accountability are strong qualities that the employees of TVTFCU embody, and this is reflected through our continued membership growth.

The Supervisory Committee members make every effort to familiarize themselves with everyday routines as well as all changes and/or modifications implemented by the credit union. A few of the procedures and tasks reviewed this year were: dual controls for wire transfers, the procedure for following through on the State of Connecticut's Unclaimed Property Report, the security camera array that protects the credit union inside and out, the ACH audit, and employee training for information and cybersecurity awareness performed by Buckley Technology Group. The management and member service representatives are always cooperative and ready to explain and review all procedures. They answer all questions professionally and knowledgeably.

Our manager, Lori Triba, and assistant manager, Christine White, as well as the dedicated employees, make TVTFCU a first-class financial institution.

Respectfully submitted,

Karen M. Jones  
*Chairperson, Supervisory Committee*